\$39.75

tic nds me Sample Coats

at About Half Price

to own and to wear. Of Normandie tweeds, silver-

tip, crystal cloth, duvet de laine, ivora and silvertone,

with handsome silken linings and bandings or collars

and cuffs of gray squirrel, black cat-lynx, dyed skunk,

taupe fox, flying squirrel, Hudson seal (muskrat), near-

seal and natural or taupe nutria. At \$37.50, \$45.

\$49.75, \$55, \$75 and \$85 these coats are just a little

Black Coats in a Variety

Nipping Winds Call Out Furs

in Great Numbers

There is scarcely a woman who loves the soft, lovely warmth of fur but will find something to her liking among these.

skunk, fox in its various forms, lynx, Hudson seal (dyed muskrat), kit coney and the like—which are made up in the most fashionable

Silk or Wool Frocks for

Women's Winter Wearing

Street or afternoon frocks of serge combined

with satin have new sash belts and are \$16.50. Serge frocks trimmed with braid have satin collars and vestees. \$19.75.

Many Models at \$16.50

Taupe, navy blue, black and brown satin frocks have Georgette vestees and collars. Some of the dresses are trimmed with fringe, and most

Wool Jersey at \$29.75

A good-looking wool jersey frock in navy blue is adorned with a roll collar and neat cuffs of

Many, Many Styles of Serge

Draped skirts, accordion - pleated skirts, bodices with long lines, short waists, novel coat effects, braid trimming and many buttons are a few of the individual features that give character to serge frocks at \$25, \$29.75 to \$37.50.

To Wear With Furs Velveteen frocks quite unusual in design show styles suitable for women and young girls. They are braided, embroidered or trimmed with fringe.

\$24.50, \$30, \$39.75 to \$75. The frock sketched is

All Types of Figures

Can Be Well

Corseted for Less

Than \$3

The heavy figure, which is the most difficult, will find this Reduso model admirably designed. It is of white coutil, heavily boned and cut quite long in the skirt. The bust is medium high and there are wide insets of elastic below the graduated front steel. In sizes 22 to 36, special at \$2.90.

Two Good Models

at \$1.50

A P. N. Corset is for stout women and is made of heavy white coutil with a medium built and heavy boning.

For the slender girl there is a light, little corset—a Royal Worcester—of pink coutil. It is topless and is lightly boned, with wide elastic inset in top and bottom.

DLENTY of good, durable floor cover-

ent market prices—are ready for Winter

homes. Saturday is a fine time to buy

ings-all marked at less than pres-

Many pretty things are among either long or short hair skins-

Every piece is plainly marked and the prices are all moderate.

They are of broadcloth, wool velour, pompom, Bolivia,

more than half price.

\$29.75, \$35, \$39.75 and up to \$59.75.

white satin.

They are the soft, delightful coats that women love

Real Coat Weather Won't Catch the Coat

The Down Stairs Store At Wanamaker's

Eleven Others Succumbed to Wounds, 6 Killed by Disease and 5 by Accident

21 FELL IN BATTLE

General Pershing's Report Swells America's Roll of Honor

The casualties reported by General Pershing today and last night number 513. Twenty-one heroes of the American Expeditionary Forces were killed in battle, while 11 others died of their wounds. Up-to-date the aggregate of casualties of all sorts, as officially listed, is 59,317, this figure including 3861 in the marine corps. Killed in action Died of wounds
Died of accident and other causes.
Died of disease

PRIVATE—Lloyd D. Ramsey, Carnegle, PRIVATE—Ernest P. Domasky, Latrobe

PRIVATE—Ernest P. Domasky, Latrobe, Pa. Wounded (Decree Undetermined)
Likutenany — Pailin M. Darby, 704
Cammonweith Treast Building, Philadelphia, SERGKANTS—Henry H. Ronsail, Jr., 216
Frazier street, Philadelphia; William J. Brennan, 1616 Ritner street, Philadelphia; John E. Coshey, Greenshurg, Pa.; Henry R. Lowe, 514 Broomall avenue, Philadelphia; Walter G. Pellock, 2844 North C. street, Philadelphia; Walter G. Pellock, 2844 North C. street, Philadelphia; John Edward Reisenwitz, 3302
Wallace street, Philadelphia
CORPORAIS—Albert G. Bane, Washington, Pa.; Clifford Brown, Altonia, Pa.; Joseph Fault, Layton, Pa.; Thomas C. Green, Altonia; Thomas P. Kelly, 644 Unonstreer, Philadelphia; Samuel Mathack, Altonia, Pa.; Gorge, Paimer, 304 Moore street, Philadelphia, Parison Smith, East Freedom, Pa.; Meade A. Tannebill, Scottdale, Pa.; John G. Welmmann, 2737 North Eleventh street, Philadelphia.
MECHANICS — Walter Clehon, Bamey, Meade A. Tannebill, Scottdale, Pa.; John G. Weinmann, 2737 North Eleventh street, Philiadelphia.

MECHANICS — Walter Clehon, Ramey, Pa.; Charlea F. Ehredt, Altoona, Pa.

PRIVATPS — Harold F. Adams, Lanceloth, Pa.; Paul M. Ashburn, Altoona, Pa.; John E. Betham, 1853 Shunk street, Philadelphia; James F. Royer, Carnevs Point, N. J. Wilford S. Krine, Latrobe, Pa.; Gottfried Brotherson, Eric, Pa.; Jonn Capaidt, 31 Christoperson, Collins, 556 East Housion street, Philadelphia, 556 East Housion street, Philadelphia, 556 East Housion street, Philadelphia, 556 East Housion, Pa.; Harry W. Cross, Sharon, Pa.; Jonney D., Lance, J. Charles C., James, 4219 Ruist avenue, Philadelphia, Hayberry C. Oakes, Riddlesburg, Pa.; William J. Philips, Johnstown, Pa.; Joseb Policastro, Altoona, Pa.; Thomas J. Peullott, Paimyra, V. J.; James A. Powers, Joanstott, Pa.; John R. Rosell, 1827 Tasker street, Philadelphia; John Schwoer, 51 East School lane, Germantown, Philadelphia; John Schwoer, 51 East School lane, Germantown, Philadelphia; John W. Sharb, Berlin, N. J.; Joseph H. Simon, J. 19 South Mole street, Philadelphia; John Schwoer, 51 East School lane, Germantown, Philadelphia; John W. Sharb, Berlin, N. J.; Joseph H. Simon, J. 19 South Mole street, Philadelphia; John W. Sharb, Berlin, N. J.; Joseph L. Winternaute, Andover, N. J.

Slightly Wounded in Action LIEUTENANT — William O. Holmes, loomsburg, Pa., CORPORAL-John C. Titterington, Ligo-Bloomsburg, Pa.

CORPORAL—John C. Titterington, LigoCORPORAL—John C. Titterington, LigoBLWATES—Doniel Cameron, 132 East
King Street, York, Pa., Harold J. Collins,
Monongabela, Pa., Přink F. Cerneijus, Hosletter, Pa.; Leo J. Dougherty, 121 South
Twentleth street, Philadelpnia, Brinton D.
Edwards, Atlantic Cly. N. J., Carence,
Eisenbise, Reading, Pa.; Arthur L. Everett,
Latrobe, Pa.; Harold D. Garrett, Lenora,
Pa.; James J. Hagerty, Baltimore, Md., Herhert Hershman, Mechanicsburg, Pa.; Glade
J. Lerov Holland, Kane, Pa.; Rindfus Hunnell, Waynesburg, Pa.; Jumes F. Kearney,
Scranton, Pa.; Francis N. Kulin, Philadelphia; Frank J. Lannian, 5157 Thompson
street, Philadelphia; James H. Larned,
Derry, Pa.; Gloorge Henry McGreior, Manorulle, 12343 South, Chadwick, Street, Philadelphia,
Lea, Wilson, Moul. Serk, Pa.; William
104, 2343 South, Chadwick, Street, Philadelphia,
105, Larnesser,
Pa.; William S. Over, Ligonier, Pa.; Walter
D. Patrick, York, Pa.; Carence A. Pennington, Indiana, Pa.; Harry Hoyd Rearick,
Rural Valley, Pa.; Earl Rieble, Haverford,
Pa.; William S. Over, Ligonier, Pa.; Walter
D., Schneider, Collinghale, Pa.; Alexander
Stona, Black Lick, Pa.; James M. Tolin,
5033 Cedag svenue, Philadelphia; Peter Volk,
McKees Rocks, Pa.; Martyn Montroe Walter,
Russell, Pa.; Richard White, Norwood, Pa.;
Hayden Wyell, Jermyn, Pa.

LIEUTENANT — Kenneth P. Strawn, Landover Md. PRIVATE—Jacob A. Decker, Altoona, Pa,

AWARDED COMMISSIONS

Philadelphians Among Those Made Officers in the Army

Made Officers in the Army
Appointments in the United States
Army announced today include the following from Philadelphia and nearby:
Capitains, Ordnance—George Oren,
6317 Ross street; Louis I. Reichner,
Philadelphia.
First Lieutenant, Ordnance—Ceylon
C. Corkran, 1838 West Vennago street,
Second Lieutenants, Ordnance—Walter R. Faries, Baia; John L. Hearn,
332 Delancey street; Gerhard J. Lauter,
8067 Pine road; John A. McAllister, 1312
Pike street; Robert MacCart, 5019
Catharine street; Charles E. Thommer,
Camden, N. J.
Second Lieutenant, Quartermaster—
John A. O'Rourke, Upper Darby,
Second Lieutenants, Motor Transport
Corps—Louis E. Hersh, 629 Diamond
street; Milton E. Wilson, 308 Oiney avenue,
Cabitain, Sanitary Corps—Arthur, C.

nue, Captain, Sanitary Corps—Arthur C. Manning, Philadelphia, First Lieutenant, Sanitary Corps— James W. Willford, 2520 West Alle-

James W. Willford, 2520 West Alle-gheny avenue.

First Lieutenant, Air Service (Aero-nautics)—Lawson Robertson, 281 South Sixty-third street.

Second Lieutenant, Air Service (Aero-nautics)—Harry T. Breeding, Noble.



Women's Silk Vests at \$1.65 Little pink silk vests with pretty bodice tops are in sizes 34 to 42 at this price. (Central)

Warm Pajamas

to keep a man comfortable when

(Gallery, Market)

wants to sleep are of domet pink, blue, gray and lavender \$2.

them, too!

A Gleam and a Sparkle!

A pretty rhinestone bar pin will brighten a dark dress wonderfully. Some lovely pins of sterling silver and brilliant rhinestones are splendid copies of the platinum and diamond pins. \$1 to \$5.

Straight bars set with rhinestones, plain or in combination with colored stones, are \$5c to \$3.

Store Napping! Stocks were never fuller nor styles more plentiful than right now. New for Saturday there will be 1500 Women's and Young

Women's Winter Coats—Many Marked at Savings

These new things begin with a group of good burella coats in dark colorings, with inlaid plush collars.

Silvertip Coats, \$25 In brown and Oxford with a silvery surface, these

coats are half lined with flowery silk. Also some good velours in navy, brown and burgundy, which are lined from neck to hem. The velour coat sketched has a large collar and deep cuffs of beaver fur-cloth, \$25.

Four Materials at \$27.50

Warm chinchilla is one of them, and it's used to make some good black coats that have yoke and sleeve linings of black satin.

Velour and burella coats are half fined and have collars of kit coney fur, while pompom coats are belted and lined throughout.

Pompom Coats, \$28.75

These pretty things are in brown or black, lined throughout; the collar and corded belt are trimmed with buttons.

Many Splendid Coats of Velour at \$35 and \$39.75

It's a real pleasure to slip into one of these soft, warm things with their pretty linings and collars of fur. The colorings are deep and wintry and the collars are of sealene, ringtail fur, nutria or of seal fur-cloth. A good broadcloth coat has nearseal forming the deep collar and trimming the pockets. It is sketched.

Ivora Coats—Special at \$49.75

Very soft in texture and in color (light reinpebble cheviot and Poiret velour, plain or trimmed with fur deer) handsomely lined and finished with a collar and deep cuffs of nearseal.

Here's a Uniform Waist of Pongee

It's cut on the proper tai-lored lines with a mannish collar and buttoned cuffs and is as plain as a man's shirt. Women who know the practical wear-ing qualities of good pongee will come flying for these. \$3.75.

A Special Georgette Blouse for Saturday

Of good quality with heavy silk embroidery trimming each side of the front. It is in flesh, white, silver gray, bisque and black at \$5.75. (Market)

New Autumn Neckties

'New four-in-hand ties - the large, open-end shape - are in hundreds of different designs and many colorings. Plenty for a man of exacting tastes to choose from

(Gullery, Murket)



No Cold Shoulder for Such Pretty Scarfs

Women are finding these warm, soft little capes and stoles of fur cloth immensely becoming and wearable. There are long, straight scarfs,

small capes and jacket-like affairs with two pockets of imitation mole, broadtail and of plush priced from \$12.75 to \$25.

Boys' Corduroy Suits Special at \$7.50

Brown corduroy suits for boys of 7 years to 18 have every seam taped, and the trousers are lined throughout. The trousers pockets are faced with corduroy so that they will not fray, as ordinary pockets do. The single-breasted jacket is lined throughout and has an inside pocket and two vertical pockets. It is made in trench style, with a loose belt, which buckles in front.

That sums up extraordinary virtues in inexpensive suits for boys. (Gallery, Market)

School Dresses and Best Dresses for Junior Girls

Brown and navy blue serge regulation frocks for girls of 6 years to 12 are \$5.75.

For girls of 8 years to 12 are corduroy frocks — some with smocking—and serge frocks in various models, some of which are embroidered by hand. \$7.50 to \$13.50.

Rather Smart Touches Frocks of serge for junior girls of 18 years to 17 are trimmed with braid, embroidered by hand or made in quaint coat effects.

Some pretty frocks are made of serge, combined with satin or plaid silk. \$12.50, \$13.75 to \$27.50.

Velveteer. combined with plaid silk, or with charmeuse forms quite

charming frocks for junior girls. Satin frocks trimmed with fringe, corduroy and charmeuse combined, and frocks of wool jersey all offer unusual choosing. \$19.75, \$22.50 to \$37.50.

Winter Comfort Depends Upon Coats Attractive coats for small tots who wear 6-year size are made of corduroy, velour, broadcloth and plush. The models are short-waisted and belted and there are but two or three of a kind. \$6.75, \$8.75 to \$19.75.

Tailored or rather elaborate coats for junior girls are made of tweed, burella, cheviot, wool velour, corduroy, pompom, silvertip, bolivia and velveteen. \$15, \$16.75 to \$55:

Waltz Dream Toilet THE GOOD COMMON-Preparations

This delightful bouquet scent, like crushed flowers, is in toilet water and extract at \$1.25, in face powder at 50c and in talcum powder at 25c. The packages are gay in yellow, black and white.

(Central)

Velvet Hand Bags

Navy Blue

-To match coats and suits, you see! Their linings are so attractive and they are all fitted with mirrors and purses. The frames of some are covered, while others have odd metal frames. \$1.25 to

Bags big enough for knitting are included in these prices. (Centris

A Smart Veil With a **Becoming Hat**

will top any costume effectively. At 50c, square or octagon mesh veils with chenille or velvet dots of various sizes.

At 75c, ribbon bordered veilsa plain veil with a border of grosgrain ribbon - in brown, black, purple and taure.

Some of the smartest new veils are in square or octagon meshes with scrolls and dots used very effectively and in many ways, \$1.50 to \$2.50.

Veilings, quite plain or rather elaborate, are dotted, scrolled or figured. 25c to \$1.55 a yard. (Central)

> Two-Piece Pajamas for Women at \$3

Practical and warm pajamawomen are made of good white flannelet with stripes of pink or blue. The trousers have draw strings. Each jacket has a breast pocket.

SENSE CLOTHES WANTED

BY REAL MEN are the kind you will find in the Men's Store on the gallery. Nothing of the cheap and shoddy, nothing very expensive, but plenty of sturdy, wearable clothes at the moderate prices that self-respecting

men are ready to pay. Every Inch of Material Is All-Wool

and that is a wonderful safeguard these days. . The styles are the good ones of today, yet they are not extreme in any way. The workmanship is honest and thoroughgoing.

Prices Are Lower

than might be expected. In nearly every instance they are \$5 less than such clothing is obtainable for on today's market.

You can go through our stock coat by coat and suit by suit and you will find sound value everywhere.

Suits are \$25 to \$32.50. Overcoats are \$25 to \$35.

(Gallery, Market)

\$3 Is Very Little for a Man's Fine Hat

Hats of soft felt (good quality) are in black, brown, green and the various fashionable shades of gray and olive. Try one on, look in the mirror, and there will be nothing to do but pay for it!

Caps for Men and Boys, \$1

Caps with one-piece or eightpiece tops are made of cloth in checks, dark mixtures, tweeds and various patterns

Boys' New Swagger Caps

khaki color are quite goodlooking and smart. \$1 and \$1.25.

. Men's ribbed union suits of cream-colored cotton have high necks, long sleeves and are ankle length. They have slight imperfections which in no way impair their wearing qualities. \$2.10. When a Man Needs Shirts

Heavy Union Suits

he wants good, durable shirts that are comfortably made. At 81.65 there are percale shirts made with stiff cuffs. In stripes of many colors on grounds. At \$1.75, madras shirts in many

colored stripes with soft cuffs.
At \$1.20, sturdy blue chambray
shirts with soft attached collars.

Saturday Will Be a Wonderful Day for Choosing a Hat

So many, many new ones have arrived during the week that every nook and corner of the Millinery Salons is filled with cheery loveliness.

Hats with the soft fuzziness of beaver.

Hats with ostrich that flutters and blows.

Hats with a glint of silver in the wreathes that encircle their crowns.

Truly one marvels anew at milliners' inventiveness. And, best news of all: the largest groups are marked but \$5

Special-250 Hats at \$3.75 Street hats in individual styles and excellent materials

which an unforeseen circumstance brought to us. \$3.75 is about the usual wholesale price.

Taffeta Petticoats in Five Styles at \$5

Lovely, rustling taffeta in plain colors-navy blue, green, salmon, black, rose, purple, lavender, etc .- and in changeable colors is made into pretty petticoats. They have elastic at the tops and the prettiest full flounces!

Coats and Hats for Lads and Lassies

Coats of corduroy, chinchilla and velour are warm enough for the coldest days, with their inter-linings and linings, and little boys and girls of 2 years to 6 will catch only rosy cheeks in them. \$7.50 to \$16.50.

The hats of beaver, felt, velvet and velour are in all imaginable styles and shapes. Some are plainly tailored, while others are daintily trimmed.

A Lower-Priced Shoe Store That Welcomes All the Family

It is a shoe store so big that it covers half the Chestnut street end of this big Down Stairs Store. And it is busy early and late smoothing people's paths and sending them light-footedly along life's highway.

Wee brother, big sister, mother, father and even grand-dad can be fitted here in the shoes best suited to their needs. And the best part of it all is that the prices never startle you. It isn't a case of "which shall I have, a coat or a pair of shoes?" for both can be had-and a hat besides, mayhap-when you come a-shopping in the Down Stairs Store.

Women's Shoes Begin at \$2.85

for patent leather shoes with cloth or leather

At \$4.90 there are black kidskin shoes of many sorts, including plenty of the commonsense lasts for women much on their feet.

At \$5.40, good laced shoes of dark tan or black calfskin.

At \$5.75, brown kidskin with ivory tops and gray with fawn tops.

At \$5.90, plain black kidskin shoes, shoes of dark tan calfskin with lighter tops of leather much like buck; also shoes made entirely of gray leather, resembling buckskin.

Men's Shoes Are \$4.25 to \$5.40

This includes shoes of black kidskin and of black or tan leather of heavier weights. They are all cut on good lines and have soles heavy enough for service. Both English and wide toe-shapes.

And What a Lot of Fine Shoes for the Children For boys who run and play and never give

heed to their shoes there are sturdy, strongly built shoes of black or tan leather. In price they range from \$3 to \$4.50, and they will fit boys of all ages.

For little girls there is a greater varietyis fitting for femininity. Button shoes and lace shoes, shoes of brown or black kidskin, of black leather and of black patent leather, some sporting white tops. Tiny girls' sizes start at \$1.50 and go to \$4.25.

Older girls of 12, 14 or so can get sturdy school shoes of strong black leather with wide toes and low heels for \$4. Black calfskin shoes are \$4.50 and \$4.90 and dark tan calf shoes in wide or narrow toe shapes are \$5.40. range in size from 21/2 to 7.

